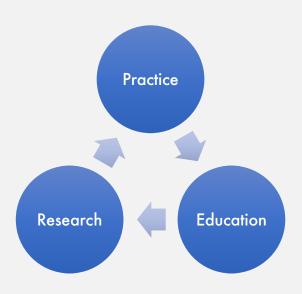
# Process Improvement and Storytelling

Mechanisms for Change Management

## Joseph Drasin, D.M.



in

LinkedIn: https://www.linkedin.com/in/jdrasin



Twitter: @jdrasin



Email: jdrasin@gmail.com



## Learning Outcomes

- Understand the relationship between process improvement and change management
- Ability to implement process improvement tools with a mind towards change management
- · Identify common errors made when managing change

## Why are we even talking about this?

**Process Improvement** 

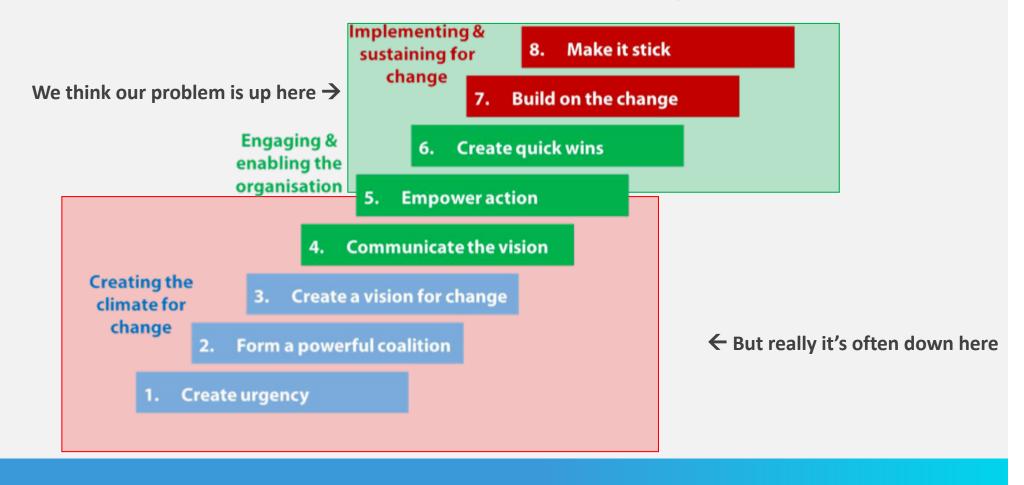
**Process Improvement = Change Management** 

**Change Management** 

## We know the model of change



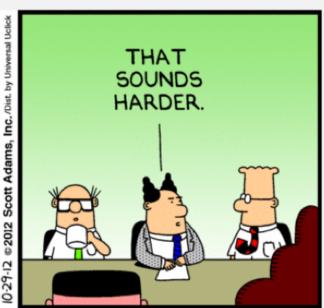
## We know the model of change



## We fail in many ways



OR WE COULD COME
UP WITH STRATEGIES
THAT MAKE SENSE.
THEN EMPLOYEES
WOULD EMBRACE
CHANGE.



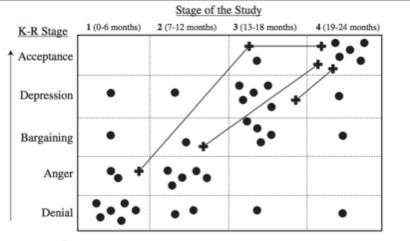
## We fail in many ways



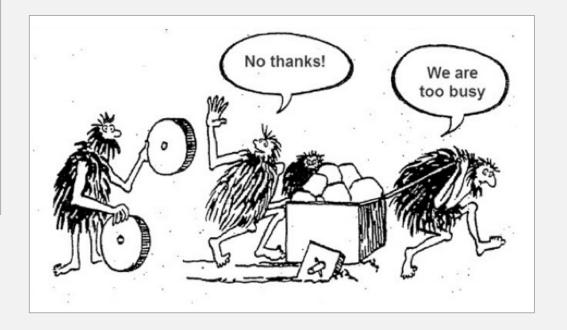




## Change is really hard



- = individuals interviewed once (37 total)
- ➡ = individuals interviewed repeatedly (3 total—Connected lines represent one individual)

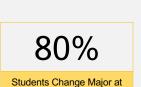




## Two ways to approach a story

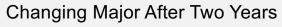
## The analytical

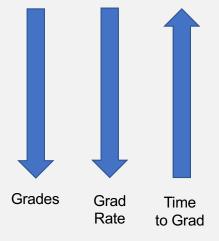
The change major process affects students and institutions



Least Once

Average Number of Major Changes Per Student





7.5%
Percent of Major Rankings
Calculus

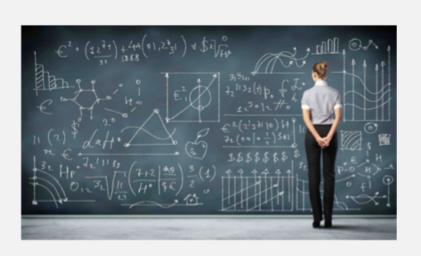
1/3
Proportion of College
Score Card Reporting

### Factors Affecting Graduation Rates

Race and Ethnicity
Gender
Financial Aid
Family Income
Student Employment
Major Change
Institution Type
Debt

**Financial Stress** 

## Make the analytical emotional





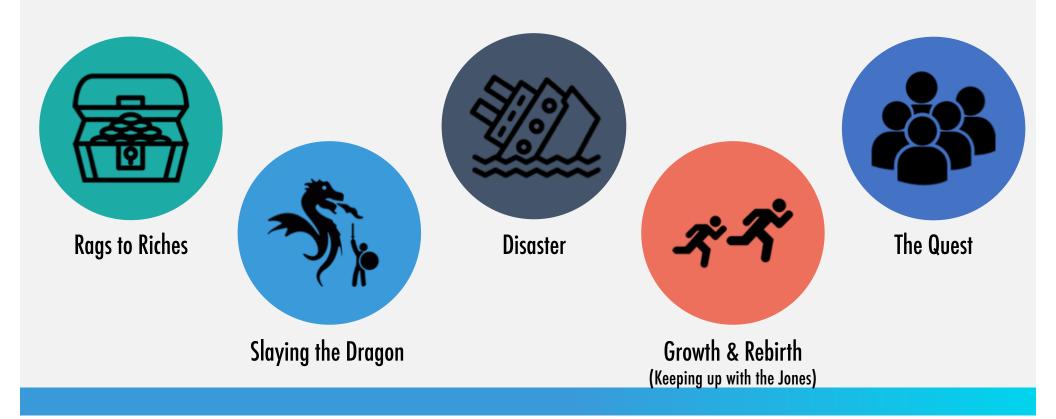


## The narrative

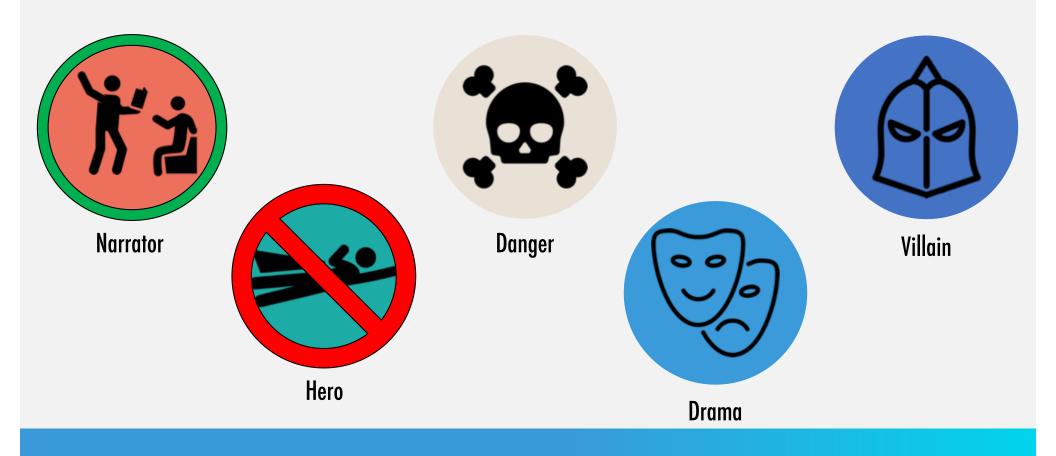
## The structure of a story

E VIS	UAL STORY MAP				
	Why	What	How	What If	
ĺ	Who				
	Le	earning and l	Decision Sty	ecision Styles	
	Structure	Character	Sense of Urgency	Delivery Plan	
	Design				
	Test				

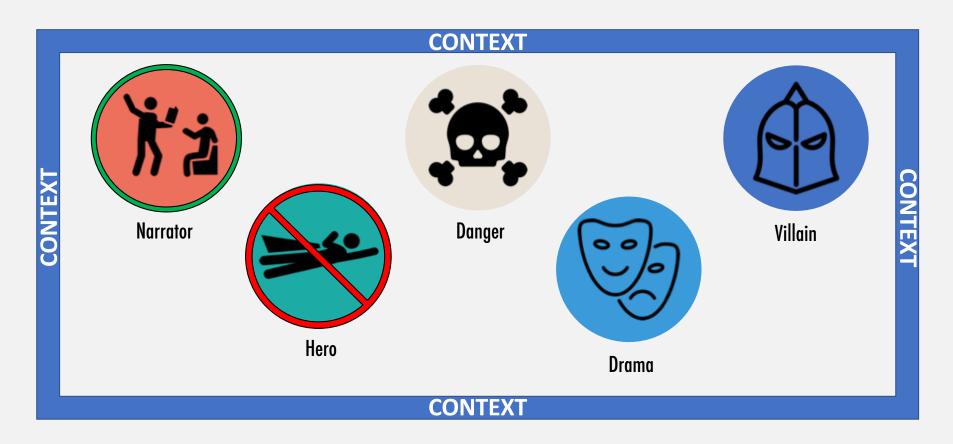
## Story archetypes



## Basic roles



## And put it into context



#### This makes change happen! Implementing & Make it stick sustaining for change **Build on the change** 7. Leverages multiple enablers **Engaging & Create quick wins** enabling the organisation **Empower action** Gets more people involved Improved interorganizational communication Communicate the vision Creating the Common perspective and empathy Create a vision for change climate for change

Form a powerful coalition

Better ideas

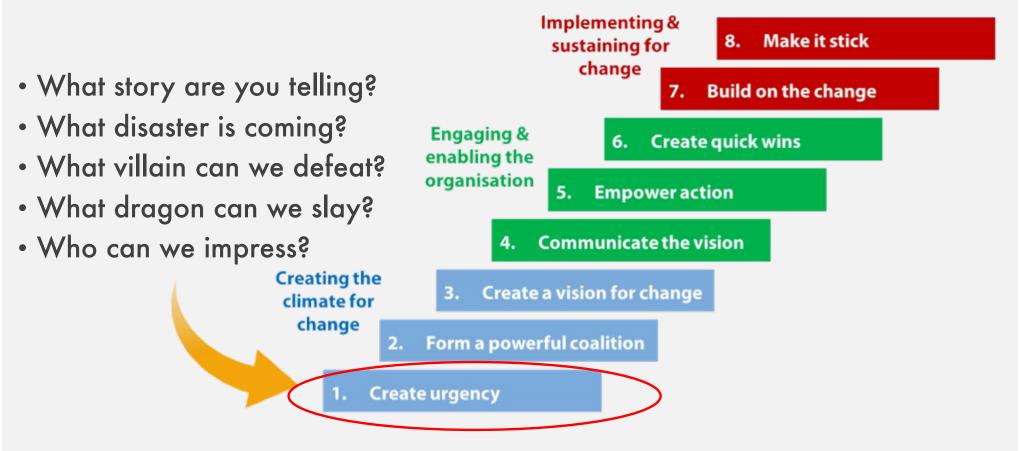
1. Create urgency

Creates a higher level of engagement (lowers 'resistance')

Brings out the elephant in the room

Sense of collaboration

## What is your story



#### To learn more

UPI Website: http://it.umd.edu/processinnovation

Email: jdrasin@umd.edu

Drasin, J. (May, 2017). Building an office of process innovation. *Educause*. Retrieved from https://er.educause.edu/articles/2017/5/building-an-office-of-process-innovation

Sykes, M., Malik, A. N., & West, M. D. (2013). *Stories that move mountains: Storytelling and visual design for persuasive presentations.* John Wiley & Sons.

